



# HOME SRVS PROJECT SPECIALIST - WINDSOR

Contact: HOME DEPOT

Email: [home\\_depot@countyjobs.careers](mailto:home_depot@countyjobs.careers)  
[https://ca-sonoma.countybuyselltrade.com/jobs/home-srvs-project-specialist-windsor\\_windsor\\_121964](https://ca-sonoma.countybuyselltrade.com/jobs/home-srvs-project-specialist-windsor_windsor_121964)

Address: Windsor  
Price: Check with seller

**Details**Apply**POSITION PURPOSE** The Home Services Project Specialist (HSPS) is responsible for the sales and marketing of the specific Home Services Install programs within Home Depot stores they are assigned to work. They are to work closely with their Sales Consultant and Sales Managers to generate quality leads for and drive awareness of the programs in store. The HS Project Specialist will also attend store events, home shows, and other lead events when scheduled. This is a part-time entry position requiring an outgoing personality to build strong relationships and excellent customer service skills, and the first step to a career path in sales, retail and or marketing with Home Depot.**MAJOR TASKS, RESPONSIBILITES AND KEY ACCOUNTABILITIES** 75%-Meets or exceeds established productivity goals by generating quality leads for each Home Services install program assigned. Approaches customers within the store, introducing them to Home Services programs, and pre-qualifying the customer and scheduling a free in home consultation. Provides accurate product information to the customer. 10%-Work with Home Depot store associates and management to maintain a positive working relationship. 5%-Set-up and break down a store display in locations that allow it and help maintain the selling center with needed brochures and materials. Ensure the program displays are clean and literature are in stock for customers. 5%-Attend store events and home shows to promote Home Services business to attendees. 5%-Other job duties as assigned by manager.**NATURE AND SCOPE** This position reports to Branch Marketing Manager or Sales Manager This position has no Direct Reports**ENVIRONMENTAL JOB REQUIREMENTS** Environment: Located in a comfortable indoor area. Any unpleasant conditions would be infrequent and not objectionable.Travel: Typically requires overnight travel less than 10% of the time.**MINIMUM QUALIFICATIONS** Must be eighteen years of age or older. Must be legally permitted to work in the United States. Education Required: The knowledge, skills and abilities typically acquired through the completion of a high school diplomas and/or GED.Years of Relevant Work Experience: 1 yearsPhysical Requirements: Must continuously stand or walk or regularly requires lifting/handling/carrying material or equipment of moderate weight (8-20 pounds). Preferred Qualifications: Knowledge or experience in the home improvement, retail or telemarketing field. Ability to travel to various locations based upon business needs is preferred by not required.**Knowledge, Skills, Abilities and Competencies: Strong**

customer service skills. Good verbal and written communication skills with flexibility of style to reach varied audiences. Excellent relationship building skills. Good sales presentation skills. Ability to sell products. Ability to converse and converse with customers and possible objection handling.



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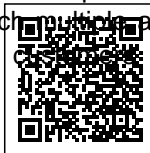
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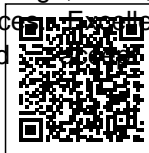
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